



Defence Teaming Centre



FINCANTIERI DRIVES NATIONAL SUPPLIER SESSIONS TO SUPPORT LOCAL AND GLOBAL EXPORT OPPORTUNITIES

14 December 2017, Adelaide – **Fincantieri Australia** held a supplier briefing with Queensland businesses in Brisbane this week, to showcase the vast opportunities for local industry in Fincantieri's Global Supply Chain.

The briefing, run in partnership with the **Queensland Government** and the **Defence Teaming Centre**, offered a chance for prospective supply chain partners to obtain a deeper understanding of the opportunities and advantages of partnering with Fincantieri.

Representatives from a range of Queensland industries were in attendance, including engineering, ship repair and sustainment, testing and certification, design, fabrication, and radar systems. Professional service providers from legal, logistics, and training were also present.

Fincantieri is one of the world's largest shipbuilding groups and is now operating in Australia to tender for Australia's next major naval program – the SEA 5000 Future Frigates program.

Chairman of Fincantieri Australia, Dario Deste said that should Fincantieri be selected, there are significant opportunities for Australian companies to not only participate in the design and build process for Future Frigates, but to become involved in other global shipbuilding projects.

"Fincantieri is one of the largest shipbuilding groups in the world and we have a forward order booked of some 25bn Euro which means our need for external suppliers is very strong. The briefing in Brisbane allows us to continue our search for suppliers and partners to support our global pipeline of shipbuilding activity."

The briefing in Brisbane is part of a series of briefings and technical workshops that Fincantieri is holding around Australia. Beginning last month, the shipbuilder held two technical workshops for potential suppliers in Adelaide: a mechanical component session focused on engineering expertise, and a workshop for heating, ventilation, and air-conditioning (HVAC). Further briefings and workshops are scheduled to take place across the country, including in Darwin, before returning to Adelaide in February.

“The workshop series will discuss how we will transfer technology, skills and expertise as well as methods of operation. The workshops are designed for us to learn more about the specific expertise and skills of local SME’s in particular and for them to learn more about Fincantieri,” Mr Deste concluded.

Fincantieri has 20 shipyards across four continents, employs 19,400 people and works with 80,000 subcontractors. In November, Fincantieri opened an Australian office in Adelaide, and released to South Australian shipbuilders a Request for Proposals (RFP) to build three cruise ship blocks in Adelaide in 2018.

Registration for all workshops will soon be available, however interested businesses can email business@dtc.org.au for further information.

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Notes to Editor:

Fincantieri is one of the world’s largest shipbuilding groups and number one by diversification and innovation. It is leader in cruise ship design and construction and a reference player in all high-tech shipbuilding industry’s sectors, from naval to offshore vessels, from high-complexity special vessels and ferries to mega-yachts, ship repairs and conversions, systems and components production and after-sales services. Headquartered in Trieste (Italy), the Group has built more than 7,000 vessels in over 230 years of maritime history. With more than 19,400 employees, of whom more than 8,200 in Italy, 20 shipyards in 4 continents, today Fincantieri is the leading Western shipbuilder. It has among its clients the major cruise operators, the Italian and the U.S. Navy, in addition to several foreign navies, and it is partner of some of the main European defense companies within supranational programmes.

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