## FINCANTIERI FUTURE ON BOARD

**Euronext Sustainability Week 2025** 

www.fincantieri.com

**FINCANTIERI** 

## Agenda

- Fincantieri Group
- 2. Business and markets overview
- 3. The Underwater ecosystem and Fincantieri's positioning
- 4. Fincantieri Sustainability Path
- 5. Concluding remarks and Q&A

## A leading global Group with widespread international presence

 Leading player in Shipbuilding with a strong competitive positioning thanks to technology, innovation, and best-inclass execution

 Growth led by organic diversification, global production capacity and wide client base Shipyards



Vietnam

Brazil

me<sup>1</sup>

€ 8.1 bn revenues and other income1



€ 57.7 bn total backlog<sup>2</sup>



18 shipyards in 3 continents



**+23,500 employees** 53% in Italy<sup>3</sup>



.. FY24 revenues

3. Value as of June 30, 2025

Italy

<sup>2.</sup> Value as of June 30, 2025. Total backlog is the sum of backlog and soft backlog. Within the Italian Defense area, the soft backlog also reflects the programs included in the Defense Multi-Year Plan (Documento Programmatico Pluriennale - DPP); Fincantieri refers to this document in its financial reporting to ensure full transparency on the expected impact of these programs on future order intake and revenues.

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## Shipbuilding is back as a geopolitical priority guaranteeing security and sovereignty

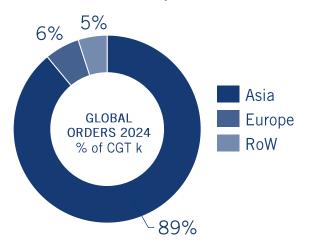
SHIPBUILDING MOVED FROM WEST TO FAST...

... RECENTLY ACQUIRING STRATEGIC & GEOPOLITICAL RELEVANCE AGAIN...

... STARTING A GLOBAL RACE ON DEFENSE CAPABILITIES

Western world abandoned shipbuilding, in favor of services and tech

Production moved East to China, South Korea and Japan



Maritime economy re-emerged as a key factor for geopolitical relevance

US revitalizing shipbuilding to **regain** maritime dominance

India positioning as alternative to China



Middle East and Southeast Asia developing local maritime production capabilities to gain independence

Fincantieri and thyssenkrupp Marine Systems partner for Philippines submarines project duty, almo diven its propel for citige edge UT2 NS advances to load the Politipes Nov's opabilities, strengthen repeat defens, and basic term instabilities operated by the Politipes Nov's opabilities, strengthen repeat defens, and basic term instabilities operated by the Politipes Nov's opabilities, strengthen repeat defens, and basic term instabilities operated by the Politipes Nov's opabilities, strengthen repeat defens, and basic term instabilities operated by the Politipes Nov's opabilities, strengthen repeat defens, and basic term instabilities operated by the Politipes Nov's opabilities of the Politipes Nov's opabilities.

Fincantieri: contract signed for the supply of two PPAs to Indonesia

Be state is with 135 filling acro and confirms the Go must count states in the Debases market

Fincantieri anticipated these trends, emerging as the largest shipbuilder outside Asia and global leader in complex vessels

Note: CGT = Compensated Gross Tons

## Europe's largest shipbuilder with a vision to provide a comprehensive service proposition for the life-cycle of green and digital ships

#### Shipbuilding

#### Cruise

- > 40% global market share
- Diversified client base and complete segment coverage

#### Defense

- Sole supplier to the Italian Navy
- Main partner for the US Navy
- Partner of choice of leading navies worldwide

#### Offshore

- Prime mover in Offshore Wind SOVs
- > 30% market share for orderbook for CSOVs and SOVs<sup>1</sup>
- Historical leadership in O&G OSVs<sup>2</sup>

#### Underwater

- Consolidated competences in conventional Underwater technologies (submarines, effectors, sonars)
- Extensive expertise across domains, from surface to seabed, from hardware to software, applying a holistic approach with fully fledged capabilities across the value chain

#### Infrastructure

- Infrastructure capabilities in sectors adjacent to shipbuilding
- EPC<sup>3</sup> contractor with extensive experience in the complex infrastructure construction industry

#### DIGITAL ENABLING TECHNOLOGIES

Digital integration to turn into a Digital Design Authority with Artificial Intelligence and Data Analytics competences

#### MARINE SYSTEMS AND COMPONENTS

Leader in the green transition toward Net Zero emissions thanks to a consolidated know-how and a continuous R&D

<sup>1.</sup> CSOV: Construction Service Operations Vessel; SOV: Service Operation Vessel

OSV: Offshore Service Vessel

<sup>3.</sup> EPC contractor: Engineering Procurement Construction contractor

## Fincantieri has unique competitive strengths to meet customer needs



- Scale and cross-fertilization of competencies enabling the digital and zeroemissions ship
- Cruise: > 40% market share serving all leading cruise players globally
- Defense: strategic partner of the Italian Navy and US Navy, referenced leadership in frigates, established exporter
- Offshore & Specialized Vessels: leadership through VARD for vessels supporting the growth of the renewable energy industry
- Underwater: strong legacy submarines expertise, leading role as technological aggregator in the underwater domain



- End-to-end design authority to deliver the digital and green ship
- Complete ship outfitting including new propulsion systems and automation and data management platforms
- 360° offering: "cradle to grave", "stern to bow" and "onboard-ashore"

Global production to address geopolitical macrotrends

18 Shipyards in 3 continents



- Capability to address geopolitical demand with a global know-how & local capabilities
- Global production network in 3 continents leveraging on end-to-end supply chain
- Meeting client needs to manage complexity, technical support and cost efficiencies

## Consistently exceeding targets thanks to ongoing operational, financial and strategic transformation

Net Income

#### Strategic transformation initiatives

Innovation, digitalization, and energy transition solutions with benefits on margin

Focusing on a new 5-year Strategic Plan with challenging KPIs and targets

Consistent deleveraging path coupled with a solid and sustainable financing structure

**Solid commercial pipeline** upholding a significant backlog and strong order intake

Underwater domain opportunity driven by geopolitical evolution and increasing demand for advanced technologies

Return to **profitability** in the **Infrastructure** business in 2024 and in Vard in 2023

#### Exceeding all 2024 guidance targets

	FY 2024 Guidance	FY 2024
Revenues	> € 8 bn	€ 8.1 bn
EBITDA margin	~ 6 %	6.3 % (+110 bps)
Net Debt/EBITDA	4.5-5.0x <sup>1</sup>	3.3x <sup>2</sup>
Net Profit	One year ahead of target	27 mln

# 2025 Guidance (including new Underwater segment) Revenues $\sim € 9 \text{ bn}$ EBITDA margin > 7 % Net Debt/EBITDA $2.7-3.0x^3$

Net Profit

<sup>1.</sup> Improved from 2024 guidance of 6.0-7.0x (Strategic Plan 2023-2027), further revised in FY23 between 5.5-6.5x, in 1H24 between 4.5-5-5x and in 9M24 between 4.5-5.0x

Leverage ratio (Net Debt/EBITDA) including the effect of a loan to shipowner reclassified to current and excluding rights issue effect Improved from "In line with FY 2024"

## Track record of profitable growth, enabling faster deleveraging

	Actual			Guidance	Business Plan	
	FY 2019 <sup>1</sup>	FY 2022	FY 2023	FY 2024	FY 2025 incl. UW Segment	FY 2027
Revenues (€)	5.8 bn	7.4 bn	7.7 bn	8.1 bn	~ 9 bn	~ 9.8 bn
EBITDA margin	5.5%	3.0%²	5.2%	6.3%	> 7.0%	~ 8.0%
Net Debt/EBITDA	5.5x	11.5x <sup>2</sup>	5.7x	3.3x <sup>3</sup>	2.7-3.0x <sup>4</sup>	2.5-3.5x
Contribution of Remazel and WASS to the Group (not included in 2027 Business Plan figures) <sup>5</sup>				Revenues Remazel (€) Revenues WASS (€) EBITDA % Remazel EBITDA % WASS	0.14 bn 0.28 bn ~ 13.0% ~ 21.0%	

- Cruise revenues expected at approximately € 4 billion in 2027, with further growth primarily driven by Defense and Offshore
- Higher margins sustaining net profit and significant deleveraging
- FY 2025 Guidance includes the new Underwater segment
- FY 2027 Business Plan, underlying the guidance provided to the financial community, refers to Fincantieri stand-alone and does not incorporate the effects of the WASS and Remazel acquisitions

<sup>1.</sup> FY 2019 figures are exposed for the sole purpose of a pre-COVID performance benchmark

<sup>2.</sup> As the result of a one-off strategic project review

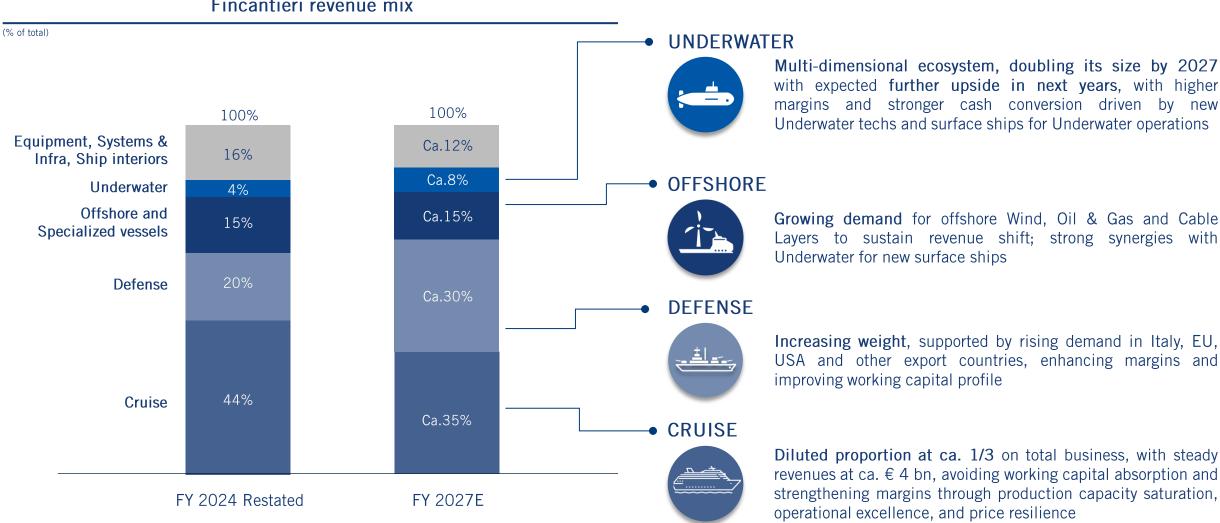
<sup>3.</sup> Leverage ratio (Net Debt/EBITDA) including the effect of a loan to shipowner reclassified to current and excluding rights issue effect

<sup>4.</sup> Improved from "In line with FY 2024"

<sup>5. 2027</sup> figures estimates based on the financial information available on the acquisitions (Remazel and WASS), as deemed consistent by Fincantieri at time of Prospectus

## Fincantieri is evolving its business mix to support growth and profitability

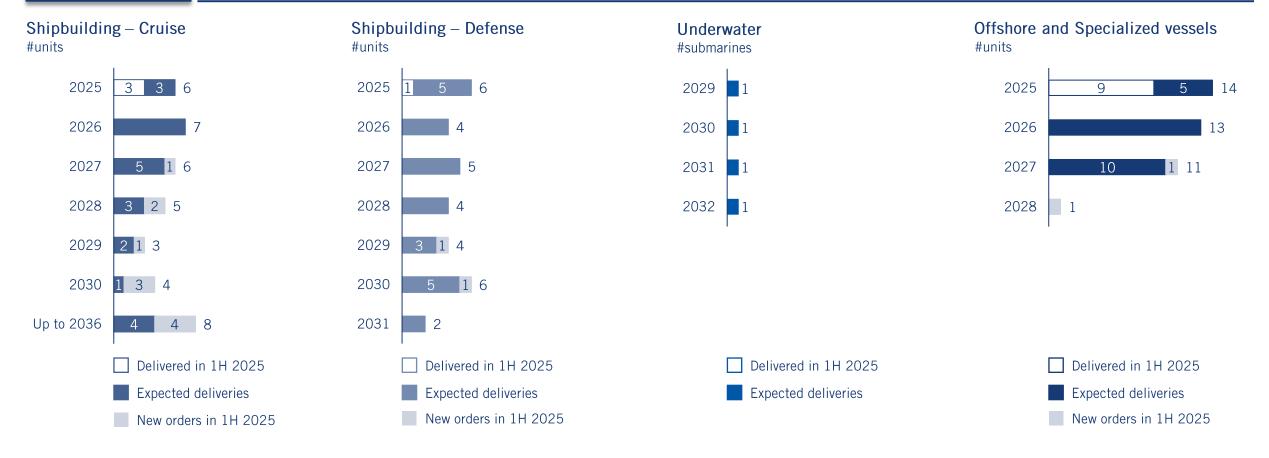
#### Fincantieri revenue mix



## Profound order book with visibility up to 2036

Backlog

Total backlog<sup>1</sup> of € 57.7 bn, equal to 7.1x FY 2024 revenues<sup>2</sup> Soft backlog<sup>3</sup> at € 15.8 bn, further supporting the commercial pipeline 13 ships delivered (3 Cruise, 1 Defense, 9 Offshore) with 100 units in portfolio



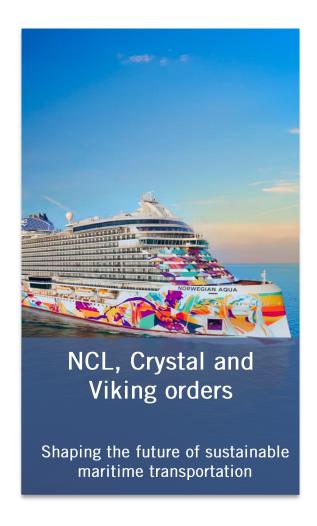
Figures as of June 30, 2025

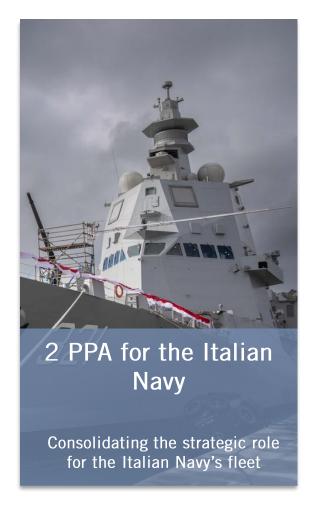
<sup>1.</sup> Total backlog is the sum of backlog and soft backlog

<sup>2.</sup> Backlog coverage calculated as total backlog/2024 revenues

<sup>3.</sup> Soft backlog includes the value of existing contract options and letters of intent as well as of contracts at an advanced stage of negotiation, which are not yet reflected in the order backlog. Within the Italian Defense area, the soft backlog also reflects the programs included in the Defense Multi-Year Plan (Documento Programmatico Pluriennale - DPP); Fincantieri refers to this document in its financial reporting to ensure full transparency on the expected impact of these programs on future order intake and revenues

## Strong commercial pipeline of ~ € 23 bn across all segments









### Overview of the Cruise business line

Fincantieri offers a comprehensive portfolio of cruise ships...

#### **Products**

#### Luxury / Niche



Cruise ships designed for exclusive cruises

#### Upper Premium



Cruise ships dedicated to upscale destination-oriented cruises

#### Premium



Dedicated to a wide range of cruise routes with higher onboard standards

#### Contemporary



Largest cruise ships for mainstream cruises

#### Target market / positioning

 Global leader in cruise market, most diversified client portfolio

#### Shipyards<sup>1</sup>

Italy

Monfalcone Marghera Sestri Ponente Ancona Tulcoa

Romania

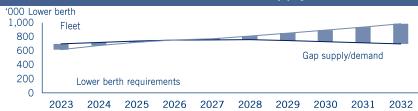
Tulcea Braila ...and is supported by a market recovery resulting in record year 2024 and an anticipated further growth by 2032 (+ 4.3% yearly passenger growth rate)

#### Cruise passengers



■ Yearly passenger growth rate of ca. 4.3% until 2032, reaching ca. 39.7 mln passengers by 2027 and ca.48.5 mln by 2032²

#### Evolution of the lower berth supply and demand<sup>3</sup>



- Average age of tier-1 cruise fleet stands between 11 and 15 years
- Gap between supply and demand of vessels expected starting from 2027, with a revamp of new orders and negotiations from 2024 already observed, affecting both the luxury and mainstream market

#### Focus on Business Plan

Improve earnings quality

Focus on sustainability

Enhance cash flow visibility through order stocking

Steadying working capital

Revenues stabilization at approx. € 4 bn

In addition to the shippards dedicated to cruise shipbuilding activities, Fincantieri also uses other production sites for support activities related to cruise shipbuilding (e.g. Castellammare di Stabia, Palermo) Cruise Lines International Association, 2024; Fincantieri analysis by 2032

<sup>.</sup> Fincantieri analysis

## On Cruise, Fincantieri set up a sustainable business model for self-financing

#### FINANCIAL SUSTAINABILITY & INCREASED MARGINS

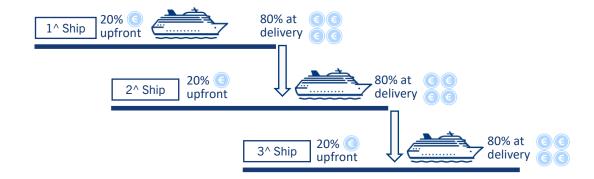
Stabilization of production volumes: Steady revenues stabilizing working capital and ensuring cash generation

High backlog visibility, aiming for shipyards at full capacity: Allowing more favorable negotiations of terms with suppliers and improved margin through lower unitary fixed costs

**Demand exceeding supply:** Higher pricing resilience and increased economies of scale

#### FINCANTIERI'S SELF-FINANCING PRODUCTION CYCLE

Stable volumes, with working capital fully financed by revenues and no cash absorption



#### STRATEGIC SLOT ALLOCATION OF CRUISE ORDER BOOK

36 ships<sup>1</sup> in order book with staggered deliveries up to 2036



### Overview of the Defense business line

#### Fincantieri manufactures high-end naval solutions for Tier 1 customers...

#### Global client portfolio

#### Frigates

**Products** 



Multi-mission vessels with antisurface and antisubmarine warfare

Corvettes



Vessels for coastal defense, sea patrol, search and rescue

Patrol Vessels



Littoral missions, sea patrol, search and rescue, antipollution and fishery control

Destroyers



Other ships defense in multi-threat environments

**Aircraft Carriers** 



Air operations, air power projection, and dual use operations for disaster relief



## markets with significant demand

#### **Italian Navy**

...unlocking opportunities in new

- Fincantieri is the strategic partner of the Italian Navy with more than 50 deliveries since 1990
- Given the current geopolitical scenario and Italy's strategic role of the Mediterranean Sea, whereby it is a key member of NATO, potential demand from the Italian Navy is expected to grow in the next few years

#### **United States**

The Constellation frigates program for the US Navy

#### Middle-East & Asia

 Contracts awarded in Indonesia, Saudi Arabia, UAE and Qatar

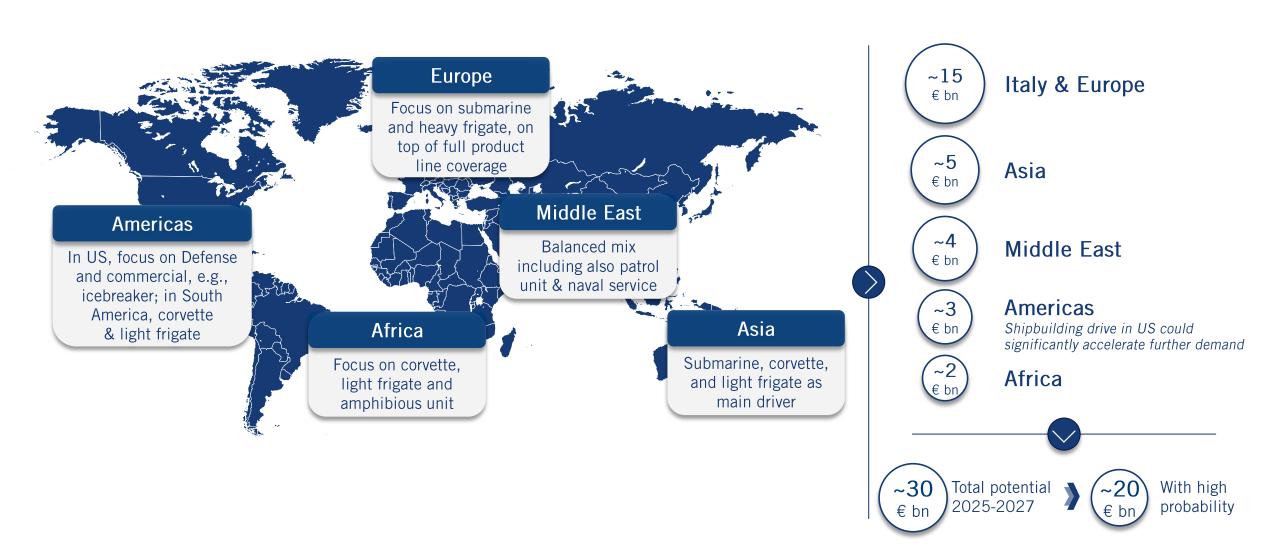
#### **Shipyards**

#### Italy

Riva Trigoso Muggiano United States

Marinette Green Bay Sturgeon Bay<sup>1</sup>

## Ca. €20 billion of high-probability commercial opportunities identified



15

Business and markets overview **FINCANTIERI** 

## Overview of the Offshore and Specialized Vessels business line

Market leader in SOVs/CSOVs and diversification in cable layers, OPVs, robotic and energy construction vessels, OSV<sup>1</sup> Innovation capability with dual-fuel, hybrid vessels

#### Products<sup>2</sup>

#### Growing opportunity driven by increasing energy demand

#### **Energy**



**CSOV/SOV:** offshore wind commissioning/support vessels

Cable/pipe-laying Vessels: high-precision cable/pipe positioning. underwater heavy-duty ploughs

ECV/OECV: tailored to support a wide range of subsea operations, including IMR, infrastructure construction and installation

AHTS: anchoring and moving drilling and offshore production

**PSV**: transport vessels serving offshore rigs and platforms

Robotic Vessels: multi-purpose units allowing for onshore remote control, light crewed or uncrewed operations

#### Defense and other



OPV: offshore patrol vessels for naval and security operations in all weather and sea conditions

Customized vessels: including research vessels and icebreakers designed for ferry systems, navies and cruise lines

Fishery: high-tech and environmentally friendly vessels for fishery and aquaculture

- Offshore Wind Demand: total installed capacity expected to rise from ~81.5 GW to 367.8 GW by 2035 (CAGR 10.8%) worldwide<sup>3</sup>
- Orderbook: as of June 30, 2025, the fleet of SOVs and CSOVs consists of 62 units. worldwide order backlog amounts to 53 units, excluding vessels from Chinese owners, with Fincantieri accounting for approximately 1/3 of the market<sup>4</sup>
- Multipurpose Supply Vessels: demand for multi-purpose vessels (ECV/OECV) suitable for working on both wind and oil & gas projects and subsea environment. Fincantieri successfully signed orders for 10 vessels out of 34 (conversions included) between 2024 and 1Q 2025<sup>5</sup>
- Sustainability: governmental support to green transition, simplification of authorization process for new wind park, inflation slowdown suggests accelerating investments from 2028, doubling the average GW installed per year
- Technological Progress: reflecting demand to manage costs and secure emissions targets, VARD's offering includes systems using alternative fuels and automation
- Shipyards: Norway (Brattvaag, Søviknes, Langsten), Brazil (Promar), Vietnam (Vũng Tàu), and Romania (Tulcea, Brăila)























































- AHTS = Anchor Handling Tug Supply; PSV = Platform Supply Vessels; OECV = Ocean Energy Construction Vessels; SOV = Service Operation Vessel; CSOV = Commissioning Service Operation Vessel; IMR= Inspection, Maintenance and Repair 4C Offshore Market Overview Q2 2025, 16/06/2025
- COffshore Service Vessels Database as at end June 2025. Fincantieri analysis
- VARD's client is Windward Offshore, a joint venture consortium led by ASSC's offshore arm SeaRenergy Group in Germany

## On UW, Fincantieri is leveraging its unique expertise to expand on new opportunities

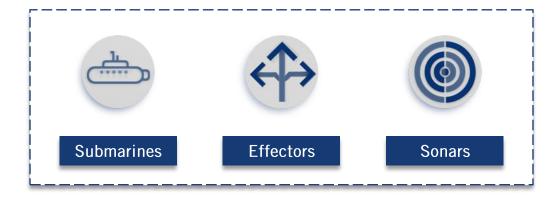




## Consolidated competences in conventional Underwater technologies



## Expansion into the broader Underwater ecosystem





Combining conventional products with innovative technologies, extending applications beyond defense into dual-use and commercial domains

## Fincantieri can lead the maritime industry transformation and address new challenges across domains

Bringing the history, the assets and the vision to lead the evolution



Proving expertise across domains, covering the full-spectrum – from surface to seabed, from hardware to software



Applying a holistic approach with fully fledged capabilities across the value chain



## A coexistence of dual-use applications is inherent in Underwater dimension



Defense



**Dual-use** 



Commercial

Protecting national security through underwater dominance

Protection of critical infrastructure both defense and commercial

Supporting private operators in underwater environments

Mine warfare

Surveillance

Construction | Repair | Maintenance

Submarine warfare

Patrolling

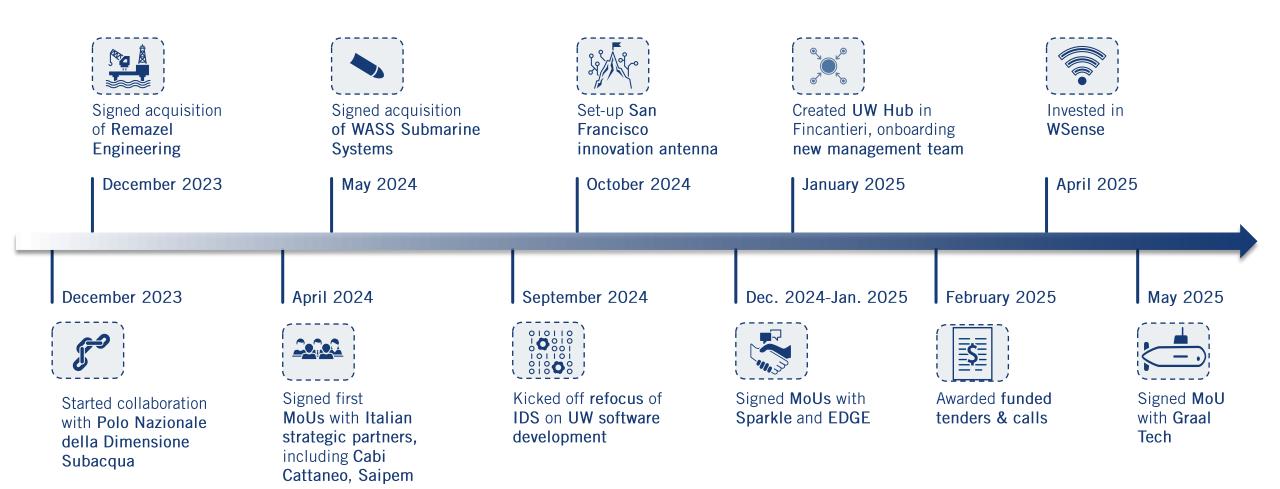
Deep sea mining

Seabed warfare

Monitoring

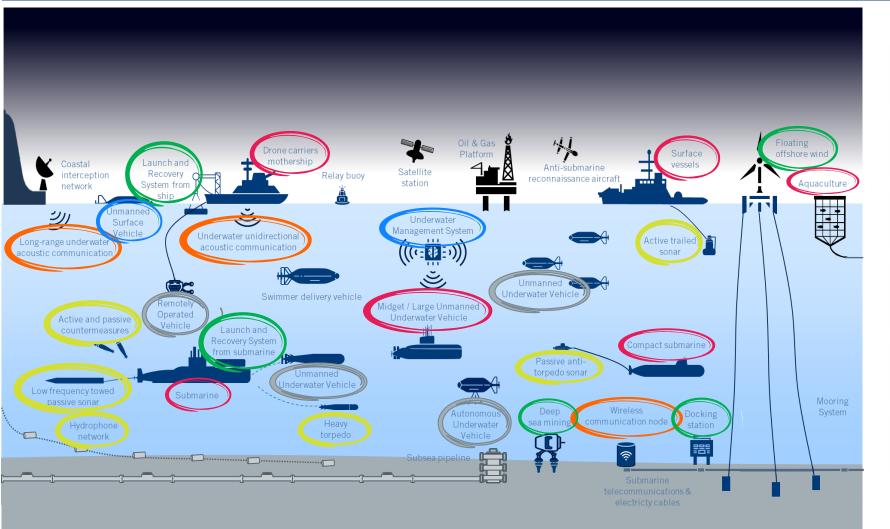
Aquaculture

## Our journey started back in time...



## ...enabling the full control of the entire ecosystem...

Underwater Orchestrator - Uniquely positioned to design, build, integrate, and operate all the key components of a new underwater ecosystem







In-house development

Joint development

External providers Non-core techs

Outsourcing

Command

New

### ...delivering a product portfolio able to address market needs

Asymmetric, unmanned Wide modular Multidomain **Dual-use** & hybrid warfare ecosystems solutions technologies Versatile platforms (NFS, S800) with advanced Partnership with integration of unmanned systems, new large autonomous Vessels FINCANTIERI Graal Tech for small vehicles (LDAUV) to enter new use cases, and drone **Submarines** unmanned vehicles carrier mothership for both defense and commercial & Drones U212 NFS LDAUV S800 Mothership operations Light & very New sonars & Effectors lightweight countermeasures **functionalities** torpedoes to respond to for dual-use Mine hunting **Black Black Scorpion** evolving threats needs Shield sonar Control Integrated modular and layered solution, with Unmanned Surface Vehicle (USV) acting as surface communication gateway and Underwater Management System (UMS) for UW techs management **UMS USV** hardware New advanced handling systems to deploy unmanned vehicles and protect critical infrastructure, REMAZEL strengthening integration with sensor providers and software developers LARS Cable protection

The Underwater ecosystem and Fincantieri's positioning

## UW revenues at ca. 820 € mln in 2027, with margins approaching 19%

CAGR '25-27 2025 2026 2027 Revenues (€ mln) ~ 660 ~ 720 ~ 820 11.3% **EBITDA** (€ mln) ~ 115 ~ 130 ~ 152 14.9% **EBITDA Margin (%)** 18.0% 17.4% 18.5%

UW already contributing to 1Q 2025 backlog for 2.8 bn euro

Underwater financial dynamics accretive to Fincantieri's profitability and value creation

#### **OPERATIONAL & TECHNOLOGICAL EDGE**

Cutting-edge capabilities enabling rapid and scalable production unlocking further potential upside from cross-fertilization and synergies within the Group

#### HIGHLY CASH GENERATIVE BUSINESS MODEL

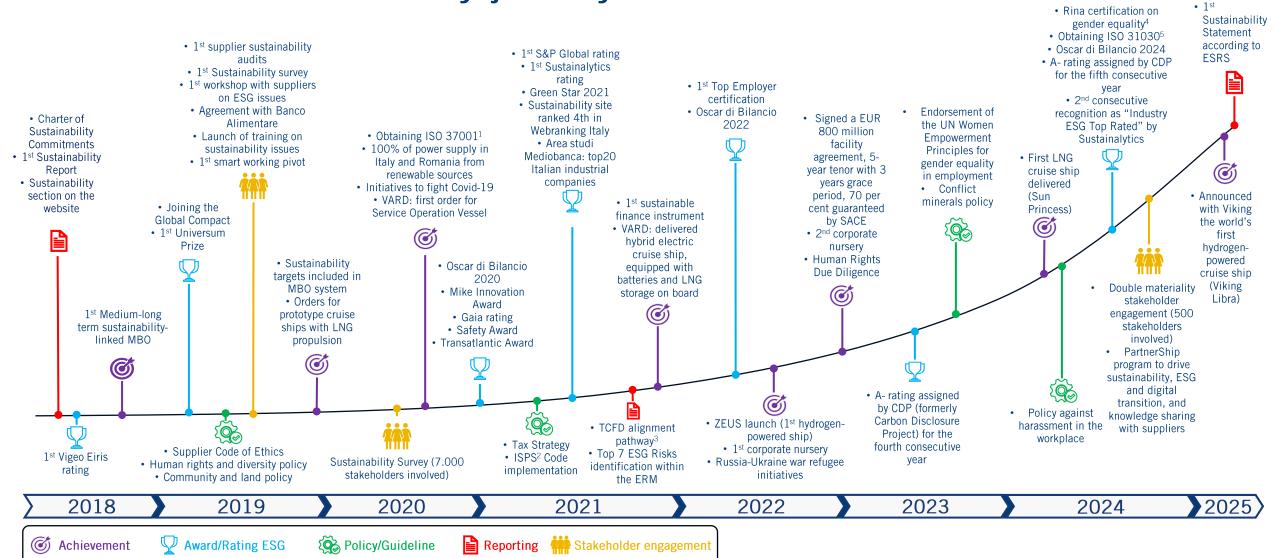
High turnover, positive working capital generation and low capex intensity, driving operational and capital allocation efficiency

#### UNLOCKING EXTRA VALUE CREATION AT A PREMIUM

High double-digit margin profile with strong revenue growth outlook, driven by strategic positioning in defense, commercial and dual-use

## FINCANTIERI SUSTAINABILITY PATH

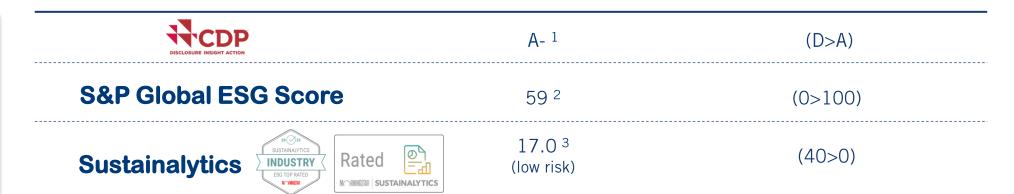
## Fincantieri's sustainability journey



- 1. Certification that helps prevent, detect, and manage situations of corruption by the organization, its staff, and its business partners
- 2. International Ship and Port Facility Security, a set of standards to improve the security of ships and port facilities
- 3. Task Force on Climate-related Financial Disclosures, formed in 2015 to develop a framework for companies on financial reporting of climate change-related risks
- 4. UNI/PdR 125:2022 certification, which provides organizations with the guidelines needed to implement, assess, and improve gender equality management systems within Fincantieri S.p.A.
- . Certification which provides organizations with the guidance needed to manage and participate in organizational travel for Fincantieri S.p.A.

### ESG: main results achieved

Ratings and scores



**Awards** 











Certifications







- 1. In 2025, Fincantieri received an A-score from CDP for both the Climate Change Questionnaire and the Supplier Engagement Assessment
- As of June 24, 2025
- 3. The score reflects the revised evaluation framework introduced by Sustainalytics. Fincantieri has maintained its standing among the top-performing companies in its sub-industry, as further evidenced by its inclusion in the "2025 ESG Top-Rated Companies" list for the sector. The score is currently under review following specific remarks formally submitted by Fincantieri

## 2023-2027 Sustainability Plan

#### The Group Sustainability Plan is based on 3 pillars and 15 material topics







Innovation Inclusion Integrity

Innovative and technological development for energy and digital transition

Protection, inclusion, and development of people and communities

Industrial excellence

#### 15 material topics, 7 of which are strategic

- Climate change
- 2. Environmental impact of products and services
- 3. Innovation, research, and development
- Environmental management
- Customer satisfaction
- Cybersecurity

- 7. Development and safeguarding of human resources
- 8. Human rights
- Diversity and equal opportunity
- 10. Company welfare
- 11. Local communities and relations with the local area

- 12. Health and safety in the workplace
- 13. Product quality and safety
- 14. Sustainable supply chain
- 15. Governance and business integrity













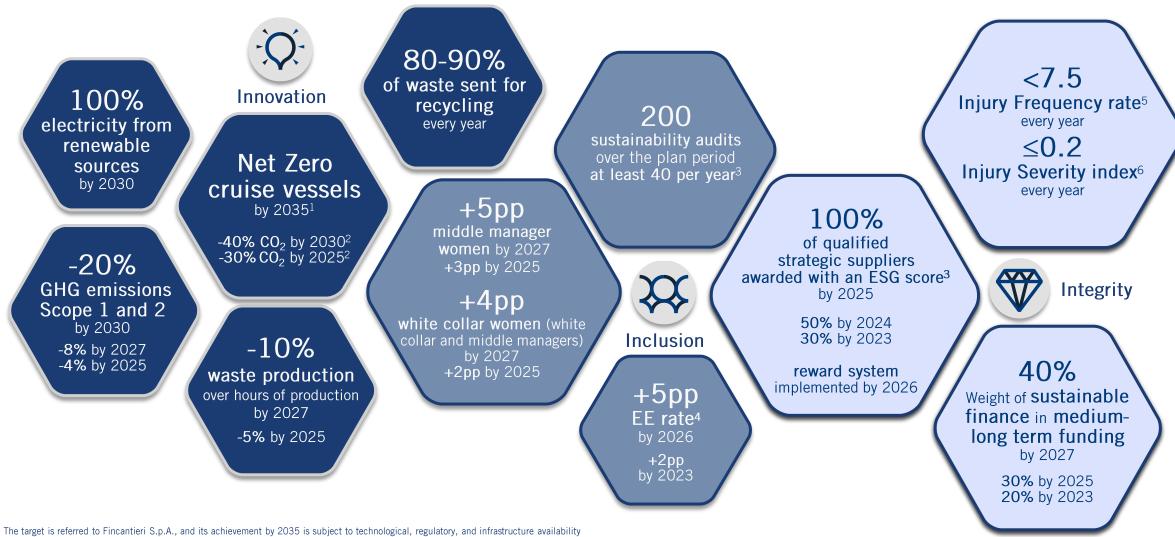








## Main 2023-2027 Sustainability Plan's targets



Considering equal GRT and miles at the Energy Efficiency Design (EEDI) reference speed

The scope refers to the Group, except for the American subsidiary companies

Employee Engagement rate, measuring employees' sense of belonginess, satisfaction, and motivation. It was calculated on the basis of favorable responses to 11 questions in the survey

Frequency rate (injury rate) (no. of work-related injuries/hours worked x 1,000,000)

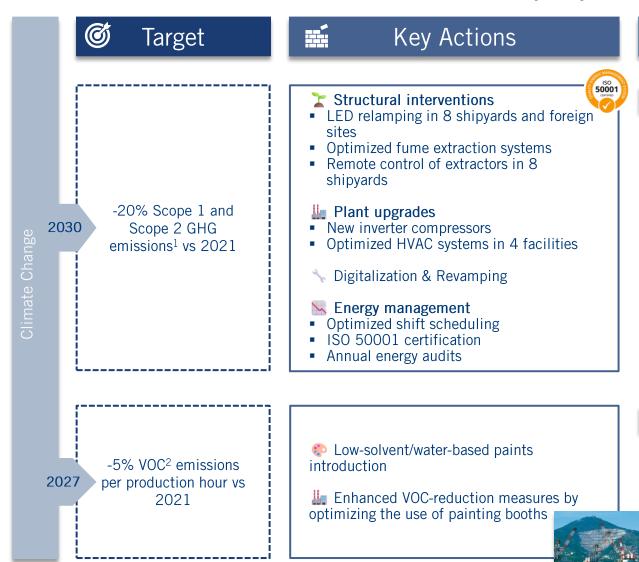
Severity index (no. of days lost due to injuries/hours worked x 1.000)

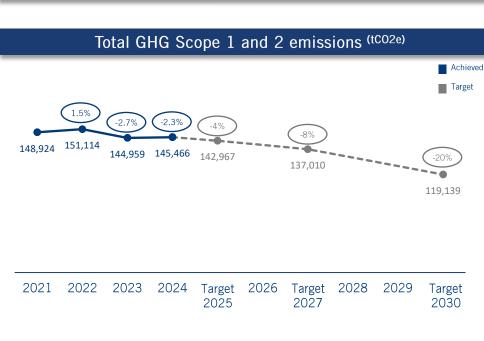
## Innovation – Climate Change (1/2)

Innovative and technological development for energy and digital transition



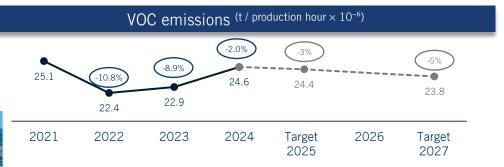
SDGs





**Progress Status** 

N





13 CLIMATE ACTION

Greenhouse Gas
 Volatile Organic Compound

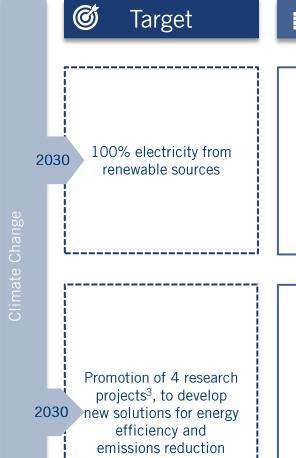
#### FINCANTIERI

## Innovation – Climate Change (2/2)

Innovative and technological development for energy and digital transition

2030







#### **Key Actions**

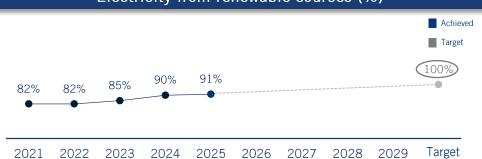
- \* 7,700 new photovoltaic panels installed (8 GWh saved and 7,500 tCO<sub>2</sub>e emissions avoided)
- ♦ Physical PPA<sup>1,2</sup> for Monfalcone (up to 18.5 GWh/year starting from 2026)
- New PPA for all Italian shipyards (10 GWh/year for 10 years)

2024 – SEABAT Project aims to foster energy efficiency by optimizing lithium battery storage systems

2026 – V-ACESS Project for evaluating alternative marine energy storage systems beyond batteries (such as supercapacitors, superconductive magnetic energy storage systems, design and control of shipboard power systems, power electronics, lifetime cycle analysis)

### Progress Status





#### **SEABAT Project**

EU-funded project with participation of Fincantieri SI and Vard Electro for development and testing of flexible, scalable hybrid battery system for the maritime sector, achieving 97-98% efficiency and optimizing vessels' energy demand. The system integrates modular DC-DC converters, high-power (HP) and high-energy (HE) battery cells, and real-time EtherCAT communication

#### Key results achieved:

- +30% efficiency improvement
- -19% footprint reduction
- -13% production cost reduction



SDGs







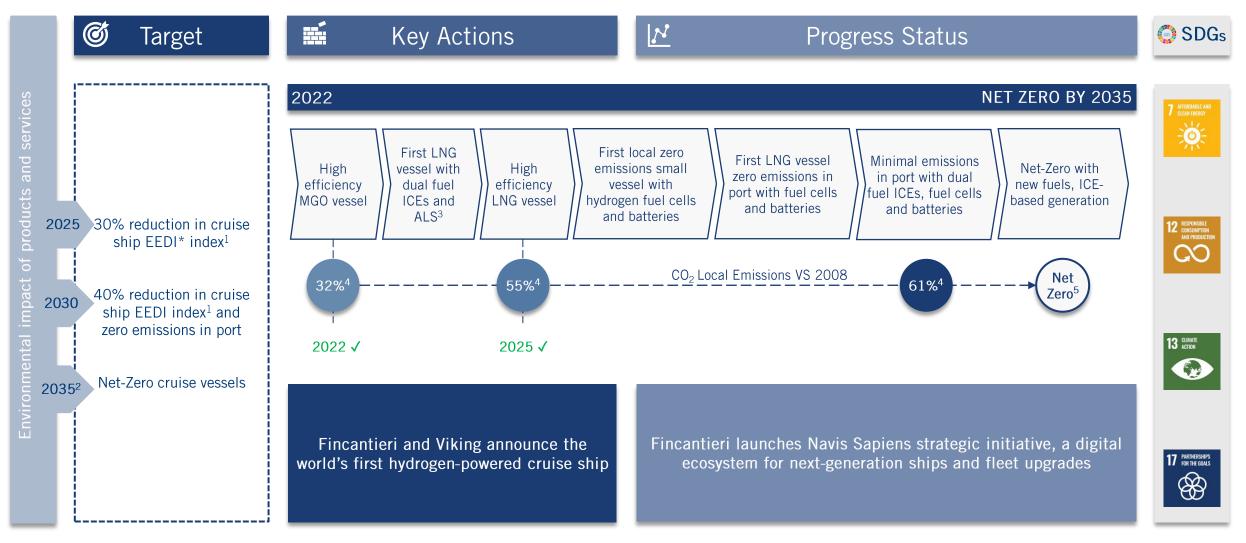
- Power Purchase Agreemen
- Physical Power Purchase Agreement: renewable energy physically delivered from a specific plant to the end user
- One project scheduled for 2024, one for 2026, one for 2028, and one for 2030

#### FINCANTIERI

## Innovation – Environmental impact of products & services

Innovative and technological development for energy and digital transition





<sup>\*</sup> Energy Efficiency Design Index defined by the International Convention for the Prevention of Pollution from Ships (MARPOL)

<sup>1.</sup> Compared to IMO baseline ref. EEDI-2008

<sup>2.</sup> The target achievement by 2035 is subject to technological, regulatory, and infrastructure availability

<sup>3.</sup> ICE: Internal Combustion Engine; ALS: Air Lubrication System

<sup>4.</sup> Tank-to-Wake approach: it takes into account the emissions resulting from burning or using a fuel once it is already in the tank

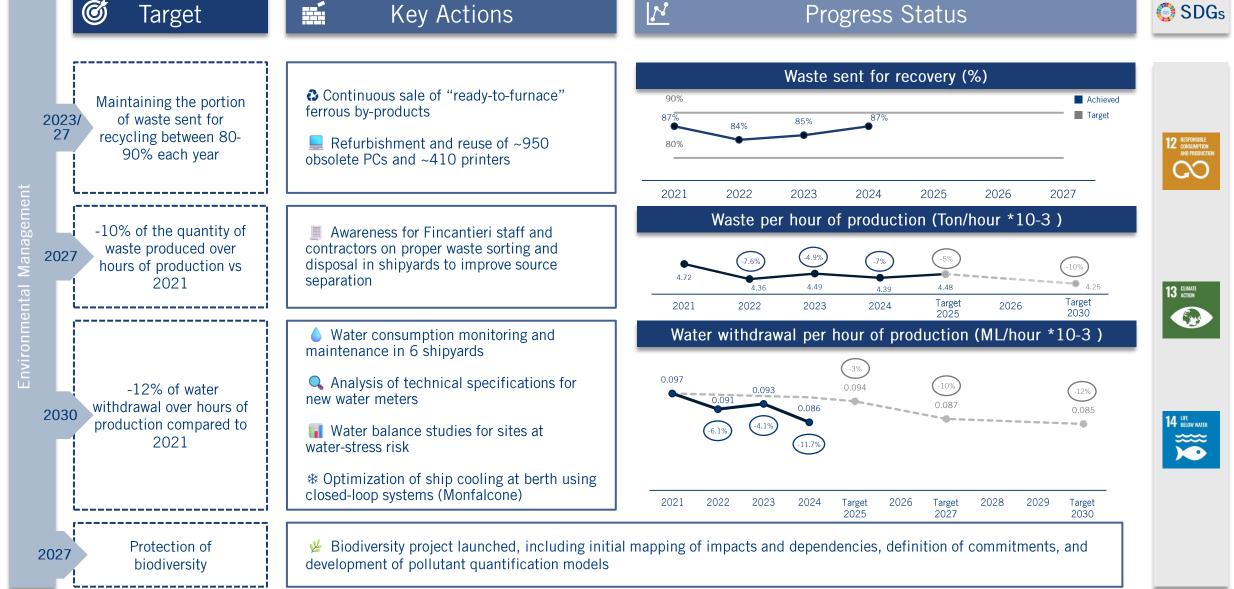
<sup>5.</sup> Well-to-Wake approach: it takes into account the full life cycle emissions related to the production and use of a fuel

#### FINCANTIERI

## Innovation – Environmental Management

Innovative and technological development for energy and digital transition



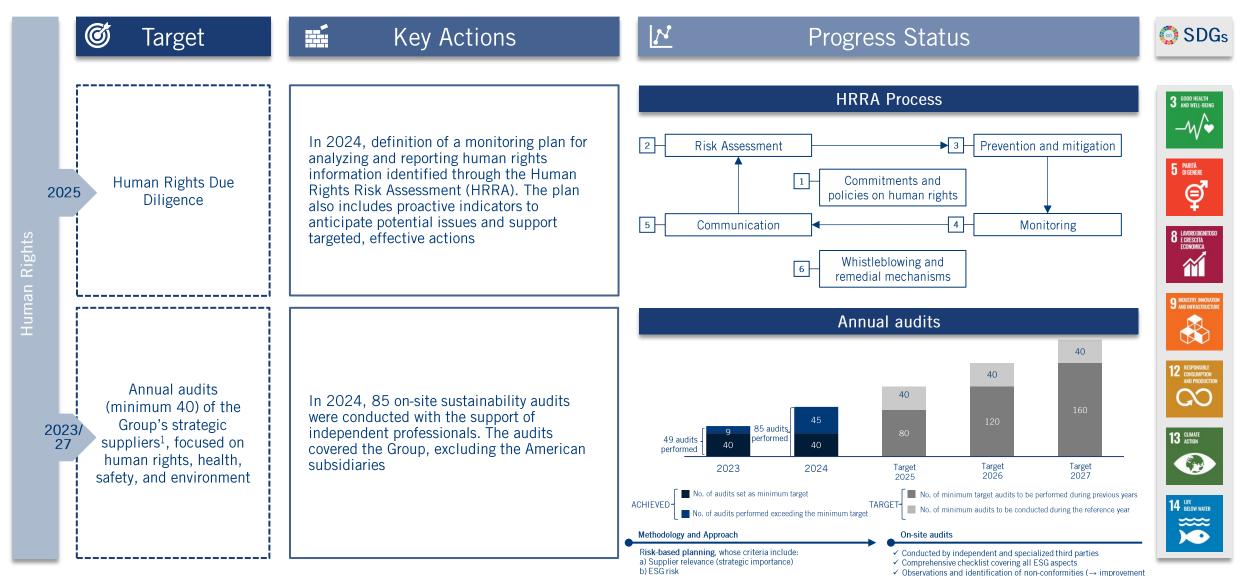


### Inclusion – Human Rights

Protection, inclusion and development of people and communities

✓ Monitoring of the improvement plan and ongoing follow-up



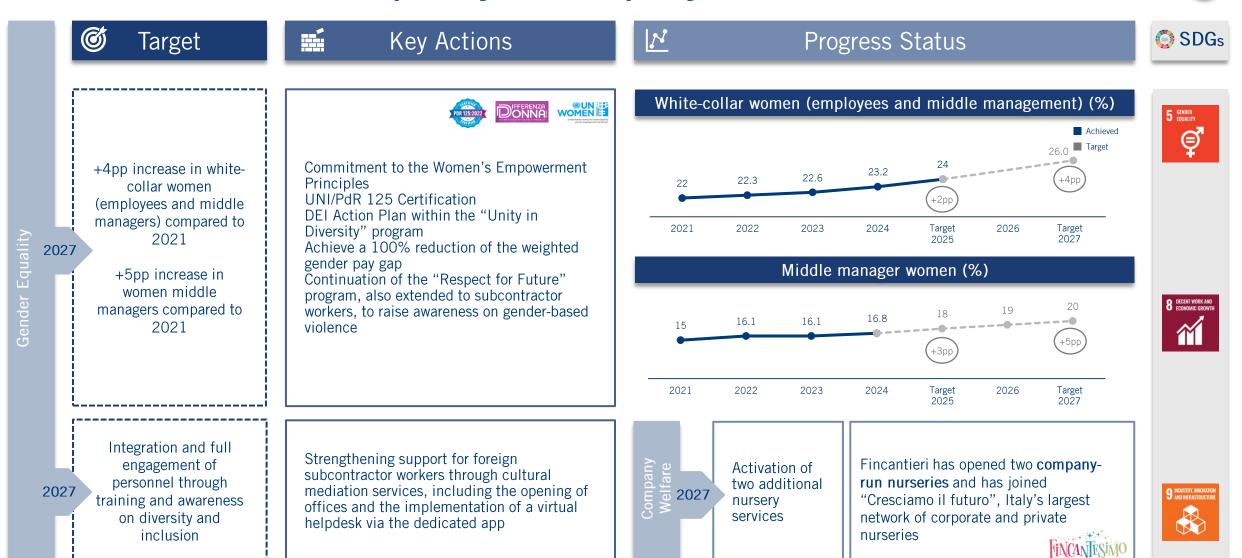


c) Country-specific risk

## Inclusion – Gender Equality & Company Welfare

Protection, inclusion and development of people and communities



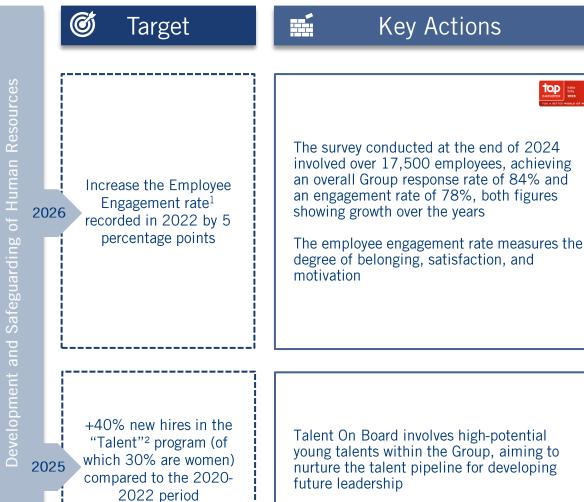


#### **FINCANTIERI**

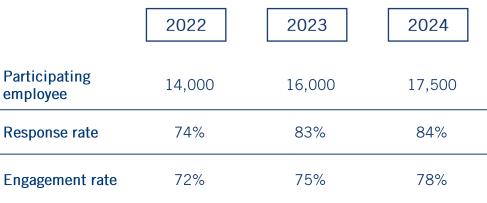
Protection, inclusion development of people and

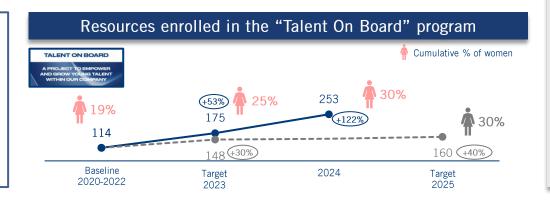






#### N **Progress Status Employee Engagement Survey** 2023 2022 **Participating** 14,000 16.000







SDGs





The employee engagement rate is calculated to measure the level of belonging, satisfaction, and motivation. This indicator is based on favorable responses to 11 key questions from an internal survey High-potential young talents who embark on a career development path

### Inclusion – Local Communities

Protection, inclusion and development of people and communities





Target



Key Actions



**Progress Status** 



2025

Development of educational and social inclusion projects, especially for disadvantaged groups and those at risk of exclusion



Support for the three-year project (2023-2025) "WOW – Wheels on Waves – Around The World", promoted by Difesa Servizi and the Italian Ministry of Defense.

The round-the-world voyage of the catamaran Lo Spirito di Stella raises awareness on removing architectural barriers and promoting inclusion of people with disabilities in over 80 ports worldwide. The initiative was supported by internal and external communication campaigns and included training days for Fincantieri employees

#### Sailing Together

At the end of 2024, the Fincantieri Foundation launched its new course, "Guardian of Memory, Beacon of Innovation and Social Sustainability," promoting cultural and social inclusion of foreign shipyard workers and supporting their professional growth. Through the "Sailing Together" project with the Dante Alighieri Association, Italian language courses were introduced at the Monfalcone and Sestri shipyards, with 35 workers already certified and further training cycles planned

#### **FVCMS-Venice Sustainability Foundation**

Fincantieri, co-founder and member of the Venice World Capital of Sustainability Foundation (FVCMS), promotes a sustainable development model for Venice in collaboration with institutions and businesses, contributing to decarbonization and infrastructure maintenance through its know-how. In 2024, the Company took part in the exhibition "WATERPROOF VENICE. A Tale in Images" at the Venice Arsenale (30 May – 6 October 2024), which showcased – also through AI – the members' projects for a more sustainable city















## Integrity – Health and safety in the workplace





Contain the frequency

rate for work-related

injuries<sup>1</sup> below 7.5 for

the next 5 years

Contain the severity

index<sup>2</sup> below 0.2 for the

next 5 years



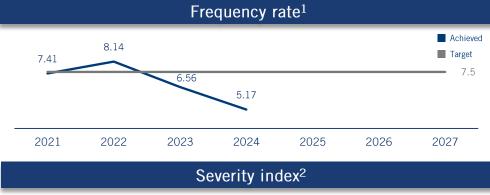
#### **Key Actions**

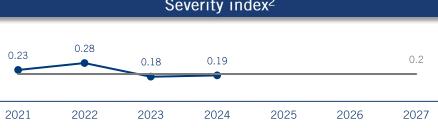
Continuation of the Safety Enhancement Plan, including awareness-raising initiatives (e.g., Safety on Board), reporting and monitoring activities (e.g., monthly Health and Safety – HSE – index monitoring and accident analysis), as well as the development of prevention bodies and measures (e.g., Safety Committees, an Environmental, HSE Portal for information centralization, and scheduling of medical examinations)

### Progress Status



3 GOOD HEALTH







₫

#### Esoskeletons and robotic systems



2023/

In 2024, a feasibility study and trials on exoskeletons were completed to enhance ergonomics and reduce workload in shipyards. Additionally, three prototypes of robotic systems were developed to support inspection activities in high-risk or hard-to-reach areas, as well as to automate low-value-added tasks

#### **#SAFETYONBOARD**

A global, multilingual safety communication campaign was launched to engage both Fincantieri employees and contractors, with the goal of fostering a stronger safety culture and moving towards a zero-injury future

Fincantieri Sustainability Path **FINCANTIERI** 

## Integrity – Sustainable supply chain





#### **Key Actions**



#### **Progress Status**



#### Supplier Management and Monitoring Tools

Suppliers Code of Ethics

e-NGAGE platform for ESG questionnaires and supplier evaluations

ESG assessment of suppliers (covering 90% of qualified strategic suppliers)

Risk-based supplier qualification and audit process

Conflict Minerals Policy (integrated into Fincantieri's Product Compliance Conditions)

Whistleblowing channel (available to suppliers)

Suppliers are assessed through an ESG evaluation program based on industry guidelines. The questionnaire measures performance by identifying strengths and areas for improvement, while providing a benchmark driven by the specific product category





















#### **PartnerShip**

PartnerShip is Fincantieri's progressive program designed to foster supplier growth. It materializes through a range of practical tools and initiatives aimed at supporting partners in the most critical areas impacting their competitiveness and resilience: sustainability, finance, quality, digitalization, cybersecurity, and managerial skills

#### The aim is to:

- Strengthen our partners for collaborative growth
- Share knowledge and best practices
- Lead the ESG and digital transition

#### Supplier's Framework

- e-NGAGE Portal
- Industry ESG and Cyber Questionnaire
- Factoring
- Dynamic Discounting

#### Supplier's Education & Continuous Learning

- Awareness program
- Training pills and Knowledge sharing
- Suppliers' Academy
- Thematic Workshops

#### Supplier's Engagement

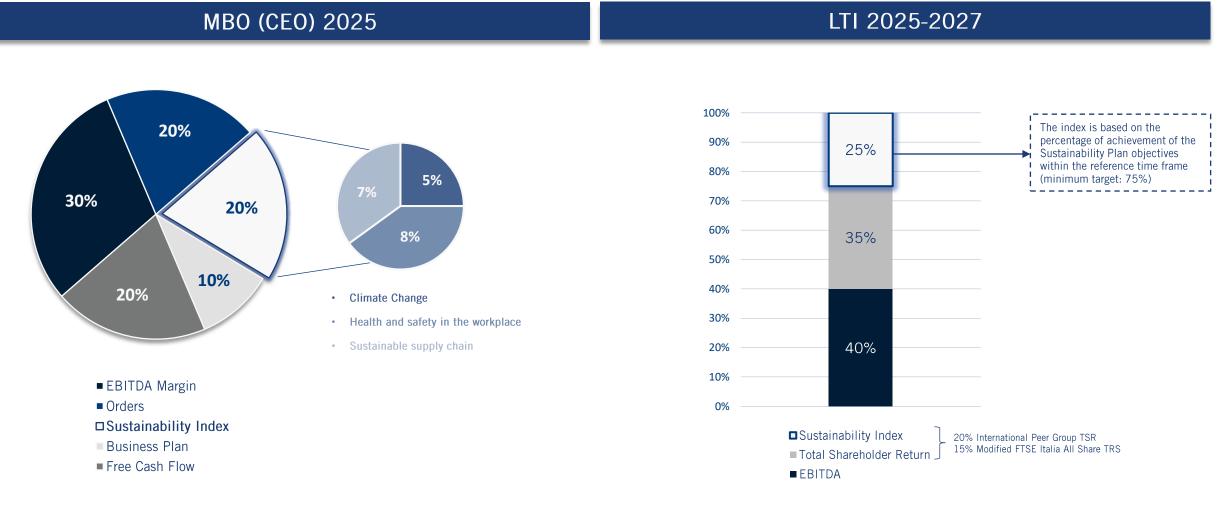
- · Shipyards Roadshow
- Suppliers Summit
- Webinar cycle (Supply Chain Finance, ESG, Cyber)

#### Audit and Improvement

- Challenge and open
- Supply Chain Finance
- Digital Roadmap

## Integration of ESG criteria into MBO and LTI schemes

To strengthen the commitment to sustainability and hold senior management accountable for achieving sustainability objectives



### Fincantieri results related to the EU Taxonomy

#### 2024 ACTIVITIES

**Expansion** of the scope of **aligned** and **eligible** economic **activities** within the Group, also enabling the development of a strategic and **forward-looking process** for information tracking to support reporting in the coming years.

#### Aligned Activities for Climate Change Mitigation:

- 3.3 Manufacture of low carbon technologies for transport: activities related to the ships 1st TUI, 1st and 2nd Sphere Princess, and Carnival ACE (Fincantieri S.p.A.), all featuring dual-fuel LNG propulsion
- 4.1 Electricity generation using solar photovoltaic tech: investments for the installation of monitoring and control systems for photovoltaic plants (Fincantieri S.p.A.)
- 7.3 Installation, maintenance, and repair of energy efficiency equipment: investments in energy efficiency improvements through relamping and a new air conditioning system (Fincantieri S.p.A.)
- 7.5 Installation, maintenance, and repair of instruments and devices for measuring, regulating, and controlling energy performance of buildings: investments for the installation of devices to improve the efficiency of technical gas consumption (Fincantieri S.p.A.)
- 8.1 Data processing, hosting and related activities: investments related to the digitalization of internal processes and collaboration with third parties (Fincantieri S.p.A.)
- 9.1 Close to market research, development, and innovation: investments in new technologies supporting offshore wind energy (VARD Group AS)
- 9.3 Professional services related to energy performance of buildings: associated with diagnostic studies evaluating the feasibility of photovoltaic plant installations (Fincantieri SI)

#### Aligned Activities for the Transition to a Circular Economy:

4.1. Provision of IT/OT data-driven solutions: Investments in cloud services (Fincantieri S.p.A.)



2024

## Share of "Taxonomy-Eligible" economic activities (eligible but not aligned)

4	Turnover	Capex	Opex	
2024	53%	36%	43%	
	€ 4.3 bn	€ 105 mln	€ 168 mln	

### Share of "Taxonomy-Aligned" economic activities (aligned)

Turnover	Capex	Opex
11%	7%	5%
€ 858 mln	€ 22 mln	€ 20 mln

## CONCLUDING REMARKS

## Fincantieri represents a uniquely positioned investment story with strong top line and profitability growth over the plan period

- Global leader in shipbuilding with vertical integration across the sectors, focused on innovation and digitalization to drive outperformance
  - Leveraging attractive long-term growth across all its business lines with profound backlog visibility up to 2036 and 100 ships in portfolio

## **FINCANTIERI**

Key investment highlights

- 3
- Delivering growth, improved margin and cash flows through different product mix and higher quality of earnings
- Full focus on deleveraging, well ahead of business plan
- Leader in growing underwater domain and technological integrator unlocking implicit upside in the existing business and validating the new products roadmap
- Experienced management team committed to delivering business plan targets