

FINCANTIERI: PROGRESS IN THE CHINESE PROJECTS***The contracts related to the construction of the cruise ships have been signed***

Trieste, November 6, 2018 – At the presence of the Under Secretary of State for the Italian Ministry of Economic Development Michele Geraci, the contracts that seal the agreements announced in February 2017 concerning the construction of two cruise ships for CSSC Carnival Cruise Shipping Limited, which will be the first units of this kind ever made in China for the Chinese market, have been signed.

The project, which has a total value of about 1.5 billion dollars, not counting the options for additional 4 vessels, will be achieved by Shanghai Waigaoqiao Shipbuilding Co., Ltd (SWS), a subsidiary of China State Shipbuilding Corporation (CSSC). The joint venture set up by Fincantieri and CSSC Cruise Technology Development Co. Ltd (CCTD) will grant a technology license of the ship model platform and provide a series of technical services to SWS, including project management activities, supply chain management and sales of fundamental systems and components of the ship.

The design will be tailored for the specific tastes of the Chinese travelers and for CSSC Carnival Cruise Shipping Limited, the new Chinese cruise brand of the joint venture between Carnival Corporation and CSSC, which will also operate the units. The first delivery is expected in 2023.

Commenting the constitution of the joint venture between Carnival Corporation and CSSC, **Arnold Donald, CEO of Carnival Corporation**, said: *“The official launch of our cruise joint venture in China is a significant milestone in the strategic development of a strong and sustainable cruise industry in China. Together with our partners, we are excited about our ability to launch a new cruise line in China based on existing ships and new China-built cruise ships tailored for Chinese travelers”*.

Michael Thamm, Group CEO, Costa Group and Carnival Asia, added: *“The new cruise joint venture complements our existing presence in the market and strengthens our commitment to help China build a holistic ecosystem and become a leading global cruise market”*.

“It is a strategic decision for CSSC to enter into the cruise industry in partnership with Carnival Corporation and Fincantieri” said **Lei Fanpei, Chairman of CSSC**. *“Through the partnership with*

leading international enterprises, we will build a whole industrial chain including the cruise ship design and building, operations and supply chain, jointly promote policy environment improvements and create an ecosystem that will nurture the sustainable growth of the cruise industry. Our cooperation continues to receive great support from the Chinese government at both the central and local levels. We wish to continue our win-win partnership from today on, to ensure the delivery of the first large cruise ship to be built in China by 2023”.

Giuseppe Bono, CEO of Fincantieri, stated: *“This further achievement represents the best proof that the supervision of a strategic and high-potential market such as the Chinese one progresses with great determination and in unison to two champions such as Carnival Corporation and CSSC and it demonstrates the huge importance of the operation”.* Bono then concluded: *“Claiming that China represents an opportunity is now reductive: it is a reality that cannot be feared, but, on the contrary, that has to be assisted. It is this great country itself which is asking for this, recognizing our leadership in this sector”.*

As the world’s top outbound tourism market, China’s 142 million outbound travelers spent an estimated \$ 258 billion traveling abroad in 2017, according to the United Nations World Tourism Organization (UNWTO). By comparison, the Chinese cruise industry served only about 2.5 million cruise passengers last year, representing less than two percent of China’s outbound global travelers.

As a large, embryonic and underpenetrated cruise market with continued long-term projections for outbound tourism growth, China represents a significant opportunity for the cruise industry to raise awareness, consideration and demand for cruise vacations in coming years. As the industry continues to grow and develop in the region, China is widely expected to eventually become the largest cruise market in the world.

* * *

Fincantieri is one of the world’s largest shipbuilding groups and number one for diversification and innovation. It is leader in cruise ship design and construction and a reference player in all high-tech shipbuilding industry sectors, from naval to offshore vessels, from high-complexity special vessels and ferries to mega yachts, as well as in ship repairs and conversions, production of systems and mechanical and electrical component equipment and after-sales services. With over 230 years of history and more than 7,000 vessels built, Fincantieri has always kept its management offices, as well as all the engineering and production skills, in Italy. With over 8,400 employees and a supplier network that employs nearly 50,000 people, Fincantieri has enhanced a fragmented production capacity over several shipyards into a strength, acquiring the widest portfolio of clients and products in the cruise segment. To hold its own in relation to competition and assert itself at global level, Fincantieri has broadened its product portfolio becoming world leader in the sectors in which it operates.

With globalization, the Group has around 20 shipyards in 4 continents, over 19,000 employees and is the leading Western shipbuilder. It has among its clients the world's major cruise operators, the Italian and the US Navy, in addition to several foreign navies, and it is partner of some of the main European defense companies within supranational programs.

Fincantieri's business is widely diversified by end markets, geographical exposure and by client base, with revenue mainly generated from cruise ship, naval and offshore vessel construction. Compared with less diversified players, such diversification allows it to mitigate the effects of any fluctuations in demand on the end markets served.

www.fincantieri.com

* * *

FINCANTIERI S.p.A. – Media Relations

Antonio Autorino

Tel. +39 040 3192473

Mob. +39 335 7859027

antonio.autorino@fincantieri.it

Laura Calzolari

Tel. +39 040 3192527

Mob. +39 334 6587922

laura.calzolari@fincantieri.it

Cristiano Musella

Tel. +39 040 3192225

Mob. +39 366 9254543

cristiano.musella@fincantieri.it

Micaela Longo

Tel. +39 040 3192247

Mob. +39 366 6856280

micaela.longo@fincantieri.it

Emanuele Macaluso

Tel. +39 040 3192667

Mob. +39 344 2737019

emanuele.macaluso@fincantieri.it

FINCANTIERI S.p.A. – Investor Relations

Cristiano Pasanisi

Tel. +39 040 3192375

cristiano.pasanisi@fincantieri.it

Matteo David Masi

Tel. +39 040 3192334

MatteoDavid.Masi@fincantieri.it

Alberta Michelazzi

Tel. +39 040 3192497

alberta.michelazzi@fincantieri.it