

## FINCANTIERI: AGREEMENT WITH IDEA PROTOTIPI CAIBOT TO ACCELERATE THE INDUSTRIALIZATION OF NEW ROBOTIC TECHNOLOGIES IN THE PRODUCTION PROCESS

*The agreement represents a collaborative model that accelerates the implementation of Fincantieri's industrial vision by enhancing outstanding small and medium-sized enterprises and generating value for the regions where the Group operates*

Fincantieri announces the signing of a collaboration agreement with **Idea Prototipi srl** aimed at ensuring the **rapid integration of multipurpose portable cobotic solutions into the Group's supply chain**, with the goal of strengthening automation, digitalization, and sustainability in its production activities, while also fostering the creation of a highly innovative industrial ecosystem.

The agreement was signed by **Claudio Cisilino**, Executive Vice President Operations, Corporate Strategy & Innovation of Fincantieri, and **Massimo Agostini**, CEO of Idea Prototipi srl.

The multi-year agreement is a concrete step towards accelerating the adoption of new technological solutions within Fincantieri's production processes, both in Italy and abroad. Thanks to the contribution of Idea Prototipi, a Friuli-based company at the forefront of developing integrated hardware and software solutions in the field of industrial robotics, the Group will be able to quickly integrate advanced solutions, adapting them to the specific needs of the shipbuilding sector, through a co-development process based on agility and flexibility.

This collaboration also confirms Fincantieri's role as an enabler of shipyard-ready technology and a driver of development for the entire national industrial ecosystem. The Group makes available its solidity, scalability, and long-term vision to support and enhance smaller, yet highly innovative and agile companies. In this way, in addition to supporting the local area by bringing small businesses closer to the complexities of large multinational groups, Fincantieri acts as a promoter of their internationalization, offering concrete opportunities for access to global markets.

**Pierroberto Folgiero**, CEO and Managing Director of Fincantieri, stated: *"The national manufacturing industry has the opportunity to use new production technologies to extend and project our leadership into the future. Over the past three years, Fincantieri has invested in the robotization of shipbuilding processes with entrepreneurship and a pioneering spirit through a project we have called 'shipyard innovation'. This agreement demonstrates that collaboration with the network of SMEs is the most effective way to accelerate the validation of new production technologies in the industrial shipbuilding sector, creating long-term value throughout the entire chain. I believe that Fincantieri can be a laboratory for the country on these issues. It is the beginning of a long journey, but we are very pleased with the encouraging results we are seeing every day in the field, thanks to the team of experts we have brought together to work alongside outstanding companies such as Idea Prototipi."*

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*Fincantieri is one of the world's largest shipbuilding groups, the only player active in all high complexity marine industry sectors. The Group is a leader in the construction of cruise ships, naval and offshore vessels, and*

*stands out for its extensive experience in the development of underwater solutions, thanks to its integrated industrial structure capable of managing and coordinating all activities related to the commercial, defense, and dual-use sectors. It holds a strong presence in key markets also thanks to the internalization of high value-added, distinctive technologies; it is also a leader in sustainable innovation and in the digital transformation of the shipbuilding sector. The company is active in the field of mechatronics, electronics, and digital naval systems, as well as in cybersecurity, artificial intelligence, and marine interiors solutions. It also offers a wide range of after-sales services, including logistic support and fleet assistance. With over 230 years of history and more than 7,000 ships built, Fincantieri is a global player with a production network of 18 shipyards worldwide and over 23,000 employees. It maintains its know-how, expertise and management centres in Italy, where it directly employs over 12,000 workers and creates around 90,000 indirect jobs.*

[www.fincantieri.com](http://www.fincantieri.com)

**FINCANTIERI**

**Press Office**

Tel. +39 040 3192111

[press.office@fincantieri.it](mailto:press.office@fincantieri.it)

**Investor Relations**

Tel. +39 040 3192111

[investor.relations@fincantieri.it](mailto:investor.relations@fincantieri.it)